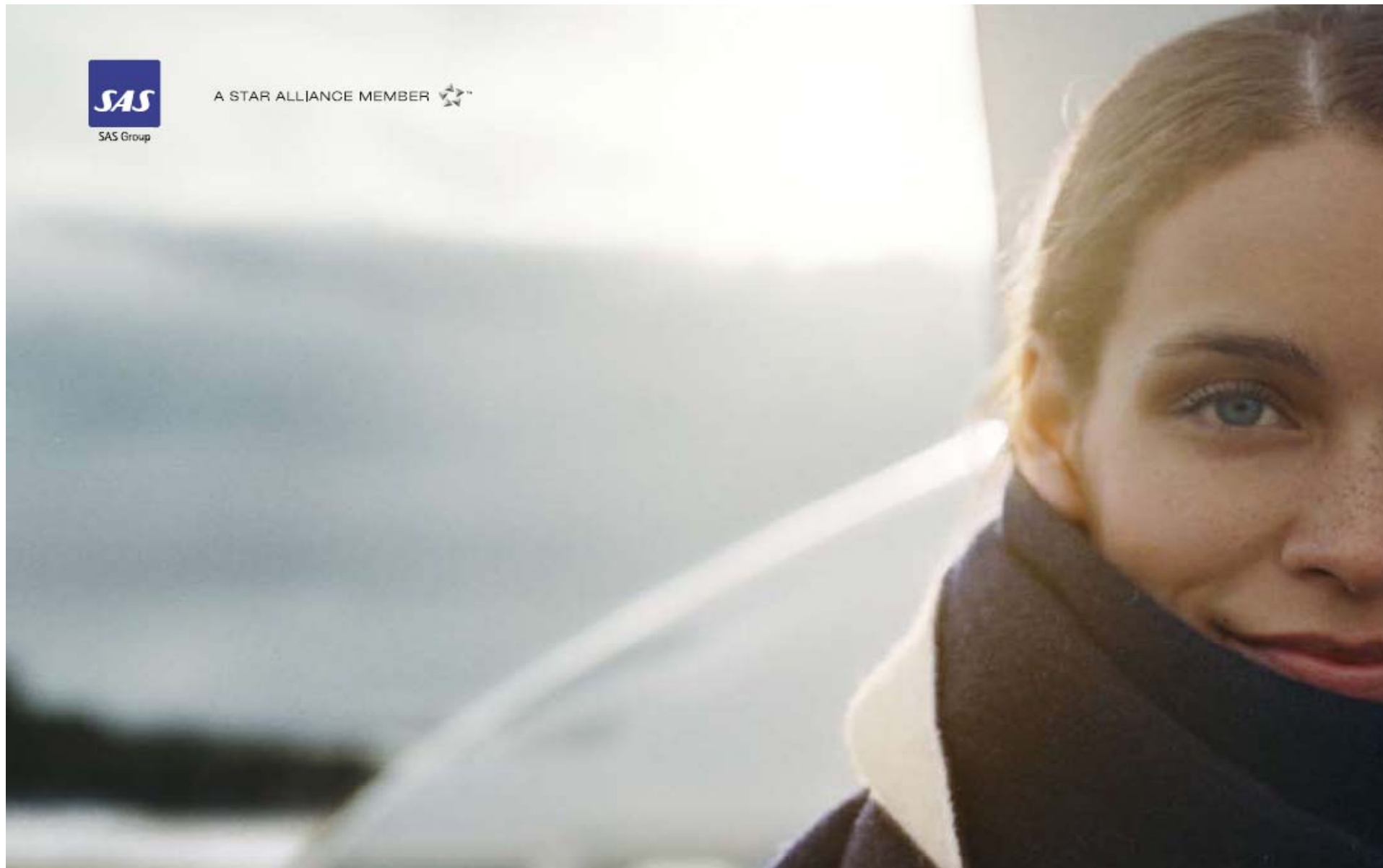


SAS AB:s interim report


April 29th 2008



A STAR ALLIANCE MEMBER 



A very challenging 1st Quarter

- The airline industry under pressure
 - Record high fuel prices
 - Increased competition
 - Increased overcapacity

Yield pressure
 - Profit warnings
 - Bankruptcies
 - Consolidation
- EBT bef. non rec Jan-Mar 2008: -973 MSEK
 - Profit 2008 - Short term profit protection program to secure 2008 result
 - 1.1 billion result effect
 - Capacity adjustments 11 aircraft + 1 long haul aircraft postponed
 - 1000 FTE's reduction
 - Focus on S11 implementation

1st Quarter 2008 result

Result development MSEK	January-March		
	2008	2007	Change
Revenues	12 833	11 887	+946
EBT bef nonrecurring items (cont. operations)	-973	-96	-879
EBT-margin	-7.6%	-0.8%	-6.8 p.u.

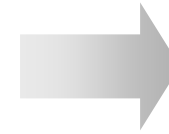
EBT-margin (12 months rolling) 0,7%

EBT margin target 7%

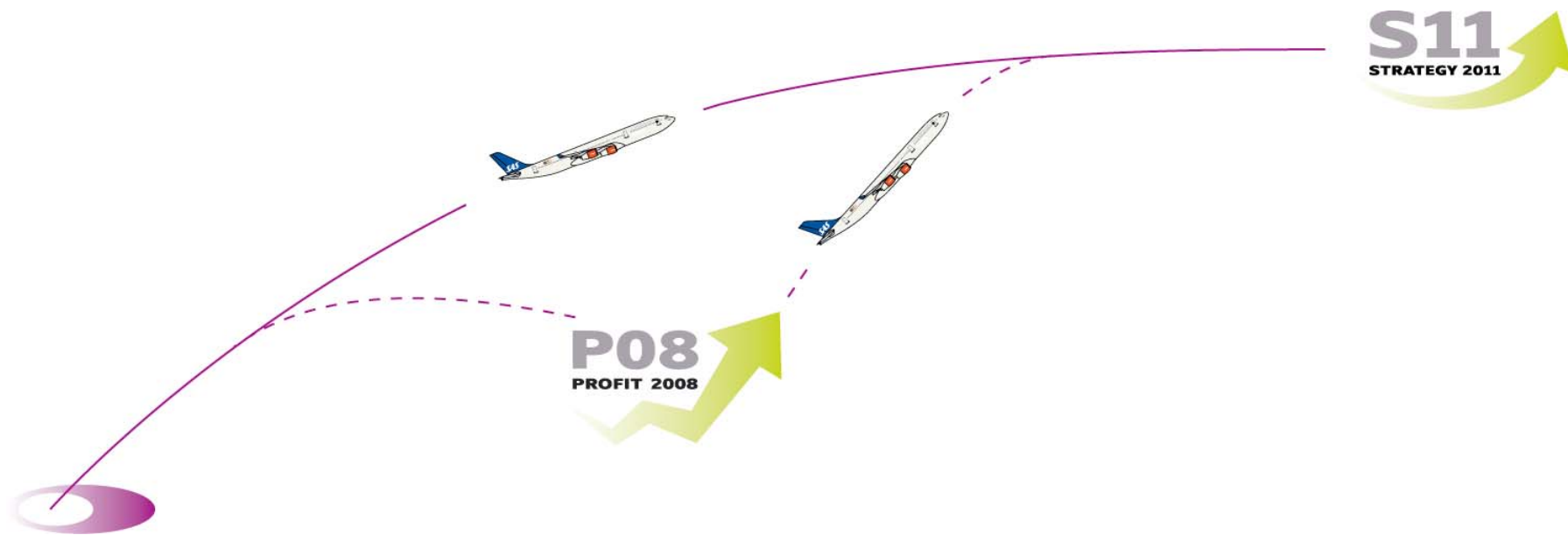
Profit 2008 –a step up of program launched in Q4

P08
PROFIT 2008

Short term measures on top of Strategy 2011 to get us back "on course"



**Secure performance
in 2008**



Profit 08 – Decisive cost and capacity measures

- 1.1 Billion SEK in total program
 - Price adaptations
 - Traffic program changes
 - Other efficiency measures

- Capacity reduction of 11 aircraft as from autumn 2008 + one postponed intercontinental aircraft



Approx 1000 FTE reduction



Gunilla Berg
CFO



Underlying result with negative trend

MSEK	January-March		
	2008	2007	Change
Income before nonrecurring items in continuing operations	-973	-94	-879
Easter	300	-	+300
Q400 effects	50	0	50
ECA/bmi	50	131	-81
Underlying result development	-573	-37	-610

Reasons for result development

- Rapidly increased fuel prices to record levels
- Increased competition
- Increased overcapacity



Yield pressure

Fuel cost SEK 0,4 bn higher in the 1st Quarter

- Expected to be appr SEK 10.7 bn in 2008 at current market levels

More challenging but strategy intact

- Hedging 40-60% of expected consumption (12 months rolling)
- Yield management
- Cost initiatives

Current hedges

- 42% of the consumption hedged for 2008
 - Of which appr. 10 p.u. with swaps
 - Of which appr. 22 p.u. with options
 - Remaining with 3-ways

Fuel prices at all time high



Distribution of Profit 2008

<u>MSEK</u>	<u>2008</u>
Price adaptations	400-500
Changes in traffic program	250
Reduction regarding overhead admin and sales	150
Other activities	250
<hr/>	
Total	1050-1150

Capacity reduction

11 aircraft

+

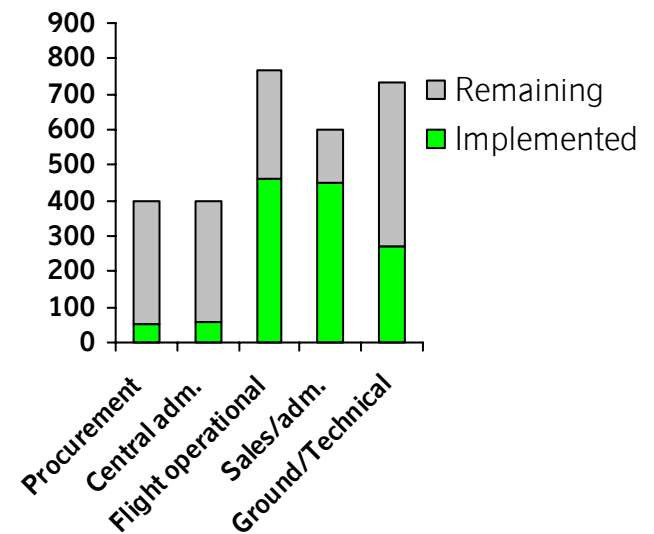
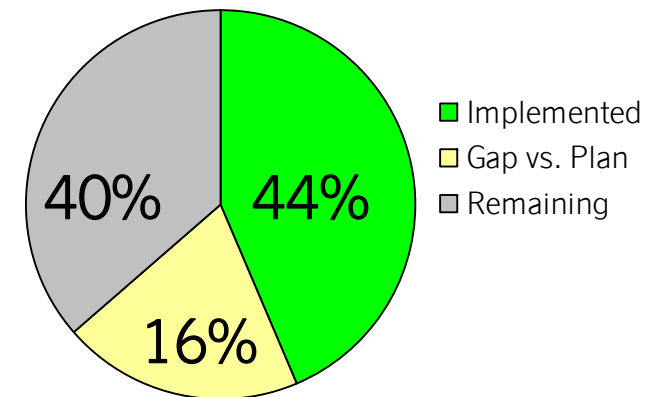
**Traffic program
changes**



**ASK: 6-7%
vs.plan**

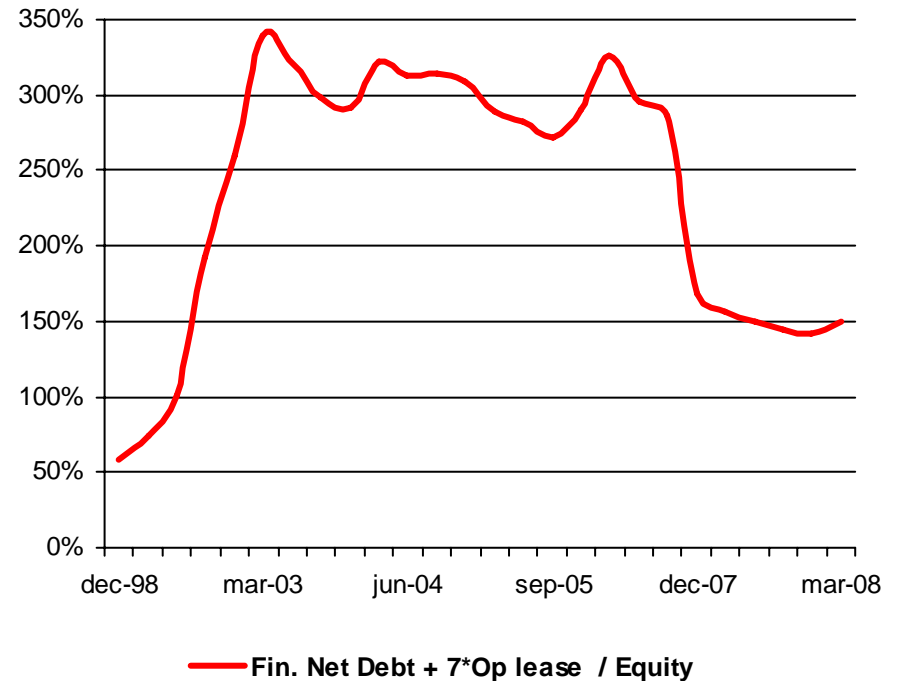
Structural measures of SEK 2.8 bn being implemented, but still behind plan

- Structural cost program of SEK 2,8 bn by 2009
 - Despite several developments (NDP e.g.) in Q1, still behind plan (as communicated in Q4)
- Main reasons behind plan
 - Productivity
 - SGS
- Cost GAP after this program 2010 onwards



14 SEK billion in available funds

- Solid liquidity of MSEK 8 002
- Available credit facilities of MSEK 5 990
 - Financial covenants unsecured facilities (SEK 4.5 bn) linked to earnings/ leverage and liquidity
 - current performance provide good headroom vs covenants
- Interest bearing liabilities reduced by SEK 2.4 bn vs March 2007
- Financial net debt 1,1 SEK billion
- No financial covenants on gross debt



Sum up 1st Quarter

Market

- Challenging time in the industry
- Rapid increase of fuel prices to new records
- Increased overcapacity/ competition => Weaker yields

Profit 2008

- 11 aircraft will be taken out
- Capacity reduced by 6-7%
- 1.1 SEK billion result effect
- Redundancy 1000 FTE'S

Strategy 2011

- 2,8 SEK billion cost program
- Cultural turnaround
- Customer focus –product and quality improvements

